

Symbiosis Institute of Management Studies, Pune
Master of Business Administration
Programme Structure 2025-27

1.	OBJECTIVE	To provide high quality management education to students through advancement of knowledge in all business related disciplines and development of ethos of corporate professionalism in student managers.						
2.	DURATION (IN MONTHS)	24 (Full Time)						
3.	INTAKE	330						
4.	RESERVATION	I. Within the sanctioned intake	a) SC (In Percentage)	b) ST (In Percentage)	c) Differently abled (In Percentage)	d) Defence (In Percentage)	e) Industry Sponsored (In Percentage)	f) Defence Special (In Percentage)
			0	0	0	80	10	10
		II. Over and above the sanctioned intake	a) Kashmiri Migrants (In Seats)		b) International Students (In Percentage)			
			0		0			
5.	ELIGIBILITY	Graduate from any recognised University/ Institution of National Importance with a minimum of 50% marks or equivalent grade. Defence category candidates should be son/ daughter/ spouse of Defence personnel.						
6.	SELECTION PROCEDURE	Candidates shortlisted through the Symbiosis National Aptitude Test (SNAP) will proceed to the Group Exercise (GE) and Personal Interaction (PI) rounds. The final selection will be based on a composite merit list, with the SNAP score contributing 50%, GE 10%, and PI 40%						
7.	MEDIUM OF INSTRUCTION	English						
8.	PROGRAMME PATTERN	Semester						
9.	COURSE & SPECIALIZATION	As per Annexure A						
		List of Specializations Offered (Choose any one) 1. Marketing 2. Human Resource Management 3. Finance 4. Operations and Supply Chain Management 5. Data Analytics for Business						
10.	FEE		Academic Fee p.a	Institute Deposit	Total			
Study Leave Officer								

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	Indian Students (Amount in INR)		317700	20000	337700				
	International Students	NRI/ PIO/ OCI Category (Amount in US\$)	17400	275	17675				
		Foreign National Category (Amount in US\$)	2600	275	2875				
Open Defence									
	Indian Students (Amount in INR)		652000	20000	672000				
	International Students	NRI/ PIO/ OCI Category (Amount in US\$)	17400	275	17675				
		Foreign National Category (Amount in US\$)	2600	275	2875				
Industry Sponsored									
	Indian Students (Amount in INR)		936000	20000	956000				
	International Students	NRI/ PIO/ OCI Category (Amount in US\$)	17400	275	17675				
		Foreign National Category (Amount in US\$)	2600	275	2875				
11.	ASSESSMENT	The courses will have 60% Continuous Assessment and 40% Term End [University] examination however, some courses (not more than 30% of the total programme credits) may have 100% Continuous Assessment.							
12.	STANDARD OF PASSING	The assessment of the student for each examination is done, based on relative performance. Maximum Grade Point (GP) is 10 corresponding to O (Outstanding). For all courses, a student is required to pass both internal and external examination separately with a minimum Grade Point of 4 corresponding to Grade P. Students securing less than 40% absolute marks in each head of passing will be declared FAIL. The University awards a degree to the student who has achieved a minimum CGPA of 4 out of maximum of 10 CGPA for the programme.							
13.	AWARD OF DEGREE	Master of Business Administration will be awarded at the end of semester 4 examination by taking into consideration the performance of all semester examinations after obtaining minimum 4.00 CGPA out of 10 CGPA							
14.	CLASSIFICATION OF CREDITS								
	Semester	Generic	Generic	Specializa-	Specializa-	Open	Non-Letter	Non-Letter	Total

	Core	Elective	tion Core	tion Elective	Elective	Grade Mandatory Course/s	Grade Audit Course/s	
Common								
1	31	0	0	0	0	0	As per the student's choice	31
2	12	6	12	0	0	1		30
3	7	0	12	0	6	1		25
4	6	6	2	0	0	0		14
Total	56	12	26	0	6	0		100

* Satisfactory completion of non credit courses 'Health and Wellness' and 'Vasudhaiva Kutumbakam' is mandatory for award of degree.

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Annexure A

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Continuous Assessment	Term End Examination	Total Marks
Semester : 1							
Generic Core Courses							
T2217	0204410101	Business Statistics		3	90	60	150
T2524	0204410102	Marketing Management		2	60	40	100
T2034	0204410103	Financial Management		2	60	40	100
T2572	0204410104	Human Resource Management		2	60	40	100
T2184	0204410105	Introduction to Operations Management		2	60	40	100
T2003	0204410106	Financial Accounting		2	60	40	100
T2573	0204410107	Organizational Behaviour		2	60	40	100
T2225	0204410108	Research Methodology		2	100	0	100
T6069	0204410109	Economics for Managers		3	90	60	150
T2802	0204410110	Project I		2	100	0	100
T3646	0204410111	Advanced Excel		2	100	0	100
T1140	0204410112	Legal Aspects of Business		2	60	40	100
TMC5029	0204410113	Python Basics		2	60	40	100
T5959	0204410114	Business Communication - II		1	50	0	50
T2801	0204410115	Project -II		1	50	0	50
TM2331	0204410116	Concepts of DBMS and SQL		1	50	0	50
TH4788		Health and Wellness Module I #		0	0	0	Non - Letter Grade Mandatory
Total				31	1110	440	1550
Semester : 2							
Generic Core Courses							
T3159	0204410201	Emerging Technologies and Applications		2	60	40	100
T3531	0204410202	R Programming		2	60	40	100
T2220	0204410203	Operations Research		2	60	40	100
T2768	0204410204	Management Accounting		2	60	40	100
F2005	0204410205	Sector Analysis for Business		2	100	0	100
T2556	0204410206	Knowledge Management		1	50	0	50
T2801	0204410207	Project - III		1	50	0	50
SMC001	0204410208	<i>Vasudhaiva Kutumbakam</i> *		0	0	0	Non - Letter Grade Mandatory

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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Continuous Assessment	Term End Examination	Total Marks
TH4789		Health and Wellness Module II #		0	0	0	Non - Letter Grade Mandatory
Total				12	440	160	600
Generic Elective Course Group							
T3159	0204410201	Emerging Technologies and Applications		2	60	40	100
T3079	0204410209	Business Analytics		2	60	40	100
T3076	0204410210	Enterprise Resource Planning		2	60	40	100
T2301	0204410211	HR Challenges in Mergers and Acquisitions		2	60	40	100
T2073	0204410212	International Finance		2	60	40	100
T2297	0204410213	HRD Audit and Scorecard		2	60	40	100
T2613	0204410214	Social Media Marketing		2	60	40	100
T2153	0204410215	International Marketing		2	60	40	100
TM2101	0204410216	Banking and Insurance		2	60	40	100
T2387	0204410217	Global Business Environment		2	60	40	100
T2055	0204410218	Behavioral Finance		2	60	40	100
T2149	0204410219	Marketing in Emerging Economies		2	60	40	100
T3167	0204410220	Introduction to Business Intelligence		2	60	40	100
T2299	0204410221	Emotional Intelligence at Workplace		1	50	0	50
TM2002	0204410222	Talent Acquisition		1	50	0	50
T2498	0204410223	Financial Statement Analysis		2	60	40	100
Total Required Credits				6	180	120	300
Specialisation Core Courses : Marketing							
T2118	0204410224	Consumer Behaviour	Marketing	2	60	40	100
T2139	0204410225	Digital Marketing	Marketing	2	60	40	100
T2125	0204410226	Marketing Strategy	Marketing	2	60	40	100
T2143	0204410227	Services Marketing	Marketing	2	60	40	100
T2136	0204410228	Sales Force and Channel Management	Marketing	2	60	40	100
T2128	0204410229	Product Management	Marketing	2	60	40	100
Total				12	360	240	600
Specialisation Core Courses : Human Resource Management							

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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Continuous Assessment	Term End Examination	Total Marks
T2577	0204410230	HRD Instruments	Human Resource Management	2	60	40	100
T2286	0204410231	Industrial Relations	Human Resource Management	2	60	40	100
T2576	0204410232	Performance Management System	Human Resource Management	2	60	40	100
T2296	0204410233	Compensation and Reward Management	Human Resource Management	2	60	40	100
T2283	0204410234	Talent Management	Human Resource Management	2	60	40	100
T2284	0204410235	Learning and Development	Human Resource Management	2	60	40	100
Total				12	360	240	600
Specialisation Core Courses : Finance							
T2498	0204410223	Financial Statement Analysis	Finance	2	60	40	100
T2500	0204410236	Corporate Accounting	Finance	2	60	40	100
T2051	0204410237	Financial Modeling	Finance	2	60	40	100
T2019	0204410238	Fixed Income Markets	Finance	2	60	40	100
T2015	0204410239	Introduction to Financial Markets and Institutions	Finance	2	60	40	100
TM2065	0204410240	Application of Machine Learning and Artificial Intelligence in Finance	Finance	2	60	40	100
Total				12	360	240	600
Specialisation Core Courses : Operations and Supply Chain Management							
T2174	0204410241	Materials Management	Operations and Supply Chain Management	2	60	40	100
T2190	0204410242	Operations Planning and Scheduling	Operations and Supply Chain Management	2	60	40	100
T2193	0204410243	Project Management	Operations and Supply Chain Management	2	60	40	100
T2163	0204410244	Quality Management	Operations and Supply Chain Management	2	60	40	100
T2827	0204410245	Supply Chain Management	Operations and Supply Chain Management	2	60	40	100

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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Continuous Assessment	Term End Examination	Total Marks
T2959	0204410246	Enterprise Resource Planning	Operations and Supply Chain Management	2	60	40	100
Total				12	360	240	600
Specialisation Core Courses : Data Analytics for Business							
T3445	0204410247	Data Mining	Data Analytics for Business	2	60	40	100
T3443	0204410248	Data preparation and Data management	Data Analytics for Business	2	60	40	100
T3455	0204410249	Data Protection and Privacy	Data Analytics for Business	2	60	40	100
T3451	0204410250	Data Visualization and Modeling	Data Analytics for Business	2	60	40	100
T3442	0204410251	Introduction to data Sciences	Data Analytics for Business	2	60	40	100
T3564	0204410252	Cloud and Big Data	Data Analytics for Business	2	60	40	100
Total				12	360	240	600
Semester : 3							
Generic Core Courses							
T2569	0204410301	Strategic Management		3	90	60	150
T2802	0204410302	Capstone Project and Defence		2	100	0	100
T2692	0204410303	Social Media Analytics		2	60	40	100
SMC003	0204410304	<i>Health and Wellness</i> *		0	0	0	Non - Letter Grade Mandatory
Total				7	250	100	350
Specialisation Core Courses : Marketing							
T2121	0204410305	Customer Relationship Management	Marketing	2	60	40	100
T2588	0204410306	Retail Management	Marketing	2	60	40	100
T2612	0204410307	Business Analytics for Marketing	Marketing	2	60	40	100
T2130	0204410308	Brand Management	Marketing	2	60	40	100
T2127	0204410309	Integrated Marketing Communication	Marketing	2	60	40	100
T2152	0204410310	Business to Business Marketing	Marketing	2	60	40	100
Total				12	360	240	600

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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Continuous Assessment	Term End Examination	Total Marks
Specialisation Core Courses : Human Resource Management							
T2574	0204410311	Employment Related Laws	Human Resource Management	2	60	40	100
T2291	0204410312	International Human Resource Management	Human Resource Management	2	60	40	100
T2290	0204410313	Leadership and Capacity Building	Human Resource Management	2	60	40	100
T2760	0204410314	Strategic Human Resource Management	Human Resource Management	2	60	40	100
T2300	0204410315	HR Analytics	Human Resource Management	2	60	40	100
T2575	0204410316	Organizational Development and Change	Human Resource Management	2	60	40	100
Total				12	360	240	600
Specialisation Core Courses : Finance							
T2013	0204410317	Derivative Markets	Finance	2	60	40	100
T2043	0204410318	Security Analysis and Portfolio Management	Finance	2	60	40	100
T2056	0204410319	Financial Risk Management	Finance	2	60	40	100
T2047	0204410320	Mergers and Acquisitions	Finance	2	60	40	100
T2674	0204410321	Investment Banking	Finance	2	60	40	100
TM2127	0204410322	Corporate Tax Planning	Finance	1	50	0	50
TM2129	0204410323	Financial Analytics	Finance	1	50	0	50
Total				12	400	200	600
Specialisation Core Courses : Operations and Supply Chain Management							
T2593	0204410324	International Logistics	Operations and Supply Chain Management	2	60	40	100
T2187	0204410325	Service Operations Management	Operations and Supply Chain Management	2	60	40	100
T2179	0204410326	Supply Chain Modeling and Design	Operations and Supply Chain Management	2	60	40	100
T2192	0204410327	Technology and Innovation Management	Operations and Supply Chain Management	2	60	40	100
T2181	0204410328	Supply Chain Strategy	Operations and Supply Chain Management	2	60	40	100

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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Continuous Assessment	Term End Examination	Total Marks
T2222	0204410329	Advanced Operations Research	Operations and Supply Chain Management	2	60	40	100
Total				12	360	240	600
Specialisation Core Courses : Data Analytics for Business							
T3395	0204410330	Digital Transformation	Data Analytics for Business	2	60	40	100
T3394	0204410331	Internet of Things	Data Analytics for Business	2	60	40	100
T3449	0204410332	Predictive Analytics	Data Analytics for Business	2	60	40	100
T3577	0204410333	Data Analysis Using Python	Data Analytics for Business	2	60	40	100
T3783	0204410334	Web 3.O	Data Analytics for Business	2	60	40	100
T3782	0204410335	Web Analytics	Data Analytics for Business	2	60	40	100
Total				12	360	240	600
Open Elective Course Group							
T2150	0204410336	Marketing of Financial Services	Marketing	2	60	40	100
T2141	0204410337	Rural Marketing	Marketing	2	60	40	100
T2513	0204410338	Marketing Research	Marketing	2	60	40	100
THM6073	0204410339	International Market Intelligence	Marketing	2	60	40	100
T2298	0204410340	Coaching, Counseling and Mentoring	Human Resource Management	2	60	40	100
T2302	0204410341	Technology in HR /SAP HR/ People Soft	Human Resource Management	2	60	40	100
T2759	0204410342	Psychological Issues at Work	Human Resource Management	1	50	0	50
T2812	0204410343	Personal Effectiveness and Growth	Human Resource Management	1	50	0	50
T2502	0204410344	Wealth Management	Finance	2	60	40	100
TM2064	0204410345	Fintech Framework and Governance	Finance	2	60	40	100
TM2128	0204410346	Entrepreneurial Finance	Finance	2	60	40	100
T2328	0204410347	Retail Store Operations Management	Operations and Supply Chain Management	2	60	40	100
T3168	0204410348	Cloud Management	Information System	2	60	40	100
T3398	0204410349	Mobile Analytics	Data Analytics for Business	2	60	40	100

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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Continuous Assessment	Term End Examination	Total Marks
T2684	0204410350	Financial Analytics	Data Analytics for Business	2	60	40	100
TM2330	0204410351	Customer Relationship Management System	Data Analytics for Business	2	60	40	100
Total Required Credits				6	180	120	300
Semester : 4							
Generic Core Courses							
T2236	0204410401	Corporate Governance and Ethics		2	60	40	100
T2802	0204410402	Project - IV		2	60	40	100
T2802	0204410403	Project - V		2	100	0	100
Total				6	220	80	300
Generic Elective Courses Group - I							
T2904	0204410404	Summer Internship		4	200	0	200
T2704	0204410405	Dissertation		4	200	0	200
Total Required Credits				4	200	0	200
Generic Elective Courses Group - II							
T2840	0204410406	Qualitative Research Methods		2	60	40	100
T6011	0204410407	Case Study Writing and Analysis Method		2	60	40	100
T2449	0204410408	Concepts and Applications in Sustainability		2	60	40	100
T2304	0204410409	Consulting Skills in HR		2	60	40	100
TM2108	0204410410	Business Leadership		1	50	0	50
T2647	0204410411	Introduction to Entrepreneurship		1	50	0	50
T3348	0204410412	Design Thinking		1	50	0	50
Total Required Credits				2	60	40	100
Specialisation Core Courses : Marketing							
T2145	0204410413	Sustainable Marketing	Marketing	2	60	40	100
Total				2	60	40	100
Specialisation Core Courses : Human Resource Management							
T2294	0204410414	Conflict and Negotiation	Human Resource Management	2	60	40	100
Total				2	60	40	100
Specialisation Core Courses : Finance							

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T2063	0204410415	Project Feasibility and Financing	Finance	2	60	40	100
Total				2	60	40	100
Specialisation Core Courses : Operations and Supply Chain Management							
T2333	0204410416	e-Retailing	Operations and Supply Chain Management	2	60	40	100
Total				2	60	40	100
Specialisation Core Courses : Data Analytics for Business							
T3655	0204410417	Introduction to Natural Language Processing	Data Analytics for Business	2	60	40	100
Total				2	60	40	100

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Semester	Internal Credits	External Credits	Total Credits	Total Marks
Marketing				
Semester 1	9	22	31	1550
Semester 2	4	26	30	1500
Semester 3	2	23	25	1250
Semester 4	8	6	14	700
Total	23	77	100	5000
Human Resource Management				
Semester 1	9	22	31	1550
Semester 2	4	26	30	1500
Semester 3	2	23	25	1250
Semester 4	8	6	14	700
Total	23	77	100	5000
Finance				
Semester 1	9	22	31	1550
Semester 2	4	26	30	1500
Semester 3	4	21	25	1250
Semester 4	8	6	14	700
Total	25	75	100	5000
Operations and Supply Chain Management				
Semester 1	9	22	31	1550
Semester 2	4	26	30	1500
Semester 3	2	23	25	1250
Semester 4	8	6	14	700
Total	23	77	100	5000
Data Analytics for Business				
Semester 1	9	22	31	1550
Semester 2	4	26	30	1500
Semester 3	2	23	25	1250
Semester 4	8	6	14	700
Total	23	77	100	5000