

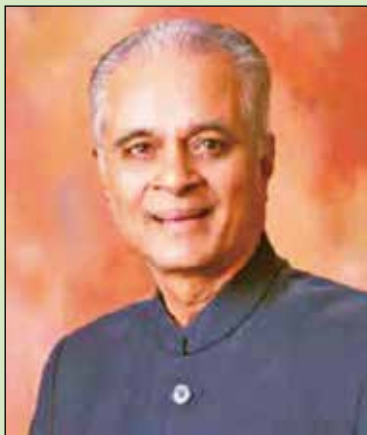


SYMBIOSIS INSTITUTE OF MANAGEMENT STUDIES



Placement Brochure: 2019 -20
Exec-PGDM (Full-Time Programme)

Chancellor



Dr. S. B. Mujumdar
Chancellor SIU
The President and Founder
Director, Symbiosis

Dr. S. B. Mujumdar is the Founder and President of Symbiosis – a multi-national, multi-lingual and multidisciplinary educational complex of repute. A distinguished academician and educationist, he is also the Chancellor of Symbiosis International (Deemed University).

Dr. Mujumdar was born on 31st July, 1935 at Gadhinglaj, a Taluka in Kolhapur District in Maharashtra. He had his school education at Gadhinglaj and college education at Kolhapur and Pune. In his Master's Degree (M.Sc.) in Botany, he stood first class first with distinction in Pune University. He obtained his Doctorate (Ph.D.) in Microbiology from Pune University.

He joined Fergusson College, Pune as Professor and Head of Department in Botany which position he held for 20 years. He was a recognized post graduate teacher and a guide for Ph.D. students. He was a member of the Pune University's Executive Council, the Senate, Academic Council (for 14 years) and Chairman of the Board of Studies in Botany (for 9 years). He was also I.C.C.R's Foreign Academic Advisor in Pune University (for 7 years).

He has published over 50 original research articles in several national and international scientific journals. He has authored several books on Life Sciences and has contributed over 200 articles on Science, Education and Youth Development. He has also been the Chairman of the Educational Wing of FICCI in 2005-2006.

Deeply touched by the hardships suffered by the Foreign students - especially Afro Asian students - studying in Pune, he established in 1971 'SYMBIOSIS' with a view to help them and provide them a 'Home away from Home'. He soon realized that education is the best medium for promoting international understanding. He, therefore, started establishing educational institutions imparting quality instruction in diverse disciplines e.g. Management, Law, IT, Computers, Bio-Medical Science,

Engineering, International Business, Geo-Informatics, Media & Communication, Photography etc.

Presently, Symbiosis has 46 institutions and about 32000 students from all States of India and 85 foreign countries. The Ministry of HRD, Government of India, conferred upon Symbiosis in 2002 the status of 'Deemed to be University'. Many of Symbiosis institutions are ranked amongst the top 10 institutions in India and they have a placement record of almost 100%. Realizing the importance of distance education, Symbiosis has established, SCDL - Symbiosis Centre for Distance Learning - which conducts a number of on-line courses and has over 2 lakhs of students from India as well as many foreign countries.

All Symbiosis institutions are generally need-based. These are run on and adhere to the best ethical practices. The Faculty is selected purely on merits and without considerations of caste, creed, religion or region. One of the unique institutions established by Symbiosis is SIMS – Symbiosis Institute of Management Studies (for Defence Personnel and their dependents) - which provides management education exclusively for children of Defence Personnel. Another innovative institution is the 'Pune Police Public School' managed by Symbiosis and which provides education to the children of Police Personnel. Apart from these academic activities, Symbiosis has also established a magnificent Dr. Ambedkar Museum and Memorial which houses the personal belongings and memorabilia of Dr Ambedkar. It has also established an Afro - Asian Cultural Museum.

Dr. Mujumdar is the recipient of many awards / honors. The Government of India has conferred on him 'Padma Shri' in 2005 and 'Padma Bhushan' in 2012. Tilak Maharashtra Vidhyapeeth has conferred on him 'D. Litt.' in 2016. He is recipient of first 'Dr. APJ Abdul kalam Memorial Award' in 2016. He has received Purna Bhushan Award (2009), FIE Foundation Puraskar (2006), 'Maharashtra Gaurav Puraskar' (2003), Top Management Club Pune's "Excellence in Education" Award, the Rotary club of Pune's 'Service Excellence Recognition Award (SERA)', The Rotary Foundation of Rotary International Paul Harris Fellow, Giant International Life Time Achievement Award, Lion Gaurav Puraskar, Pune Municipal Corporation's 'Roll of Honour for Life-Time Achievement' (2006), Pune Festival Award and many others.

Pro Chancellor



Dr. Vidya Yeravdekar
Pro Chancellor, Symbiosis
International (Deemed
University) & Principal
Director, Symbiosis

Dr. Vidya Yeravdekar is the Pro Chancellor of Symbiosis International (Deemed University). She is also the Principal Director of Symbiosis Society, which encompasses the Symbiosis schools and institutions under the Symbiosis International (Deemed University). A dream of her father, Dr. S. B Mujumdar, Founder and President of Symbiosis of creating 'a home away from home' for international students, Symbiosis today, has transformed itself into a multi-disciplinary, multinational, multi-cultural International University having students from all states of India and international students from 85 different countries. The University has institutes under 7 faculties viz. Management, Law, Humanities & Social Sciences, Health & Biological Sciences, Computer Studies, Engineering, Media Communication & Design.

Dr. Vidya holds a Post Graduate Degree in Medicine, a degree in Law and is a Ph.D. in 'Internationalisation of Higher Education in India'. To promote international understanding through quality education, she has brought in innovative approaches at Symbiosis International (Deemed University) through international collaborations with some of the top Universities in the world.

Dr. Vidya has been able to influence policy regulations for promoting and bringing in innovative approaches to higher education in India through her appointments on various governmental bodies. She has been a member of University Grants Commission (UGC), Central Advisory Board of Education (CABE) and Indian Council for Cultural Relations (ICCR). She is member on the Board of several organisations like Indian Institute of Corporate Affairs, Yeshwantrao Chavan Maharashtra Open University, Rayat Shikshan Sanstha, Symbiosis University of Applied Sciences,

Indore, Symbiosis Skills and Open University, Pune, State Knowledge Advisory Board of Higher Education, Government of Andhra Pradesh, Sub-Group on Higher & Technical Education and Skill Development of Chief Minister's Advisory Council, Government of Rajasthan, Task Team of Arts Management Strategy for Karnataka, Research Committee of the Association of Indian Universities (AIU) and Public Health Foundation of India.

She is a member of many corporate bodies such as Federation of Indian Chambers of Commerce & Industry (FICCI), Confederation of India Industry (CII), and Not for profit organisations like HK Firodiya Foundation, India International Centre (IIC), Pune International Centre (PIC) & Pune Citizens Police Foundation (PCPF).

Dr. Vidya has been appointed as an Independent Director on the Board of RITES Limited under Ministry of Railways, Government of India.

Dr. Vidya has been appointed as Chairperson of the FICCI Committee on Higher education in 2018.

Dr. Vidya has presented papers at various National & International Conferences and has numerous research publications to her credit. She has authored a book on 'Internationalization of Higher Education in India' based on her experiences and research in this field. This book is published by SAGE.

Dr. Vidya's hard work has won her numerous awards and accolades and she is now focussed on making Symbiosis International (Deemed University) benchmarked amongst one of the best Universities in Asia.

Vice Chancellor



Dr. Rajani R. Gupte
Vice Chancellor, SIU

Dr. Rajani Gupte is the Vice Chancellor of the Symbiosis International (Deemed University). A distinguished academic, she received her Doctorate degree in Economics from the prestigious Gokhale Institute of Economics and Politics, Pune. She has been actively engaged with higher education for over thirty years, both as a professor and researcher. She has taught at many foreign universities as well, including the Oakland University, Michigan, US, and Bremen University of Applied Sciences, Germany.

She has been a part of the leadership team at Symbiosis for over two decades. She joined Symbiosis as a founding member of the Symbiosis Institute of International Business in 1992. She was the Director of the Institute between 2004 and 2012. Her headship led the Institute to be established as one of the top-ranking business schools in India. A capable institution-builder, Dr. Gupte has also earlier held the positions of Dean- Faculty of Management, Dean-Academics and Pro-Vice Chancellor at the Symbiosis International (Deemed University).

She is an independent Director on the Governing Board of NSDL and Board of L & T Finance Limited and L & T Housing Finance Limited. She has been frequently invited on committees of important organizations, such as International Trade Panel - Confederation of Indian Industries (CII), World Trade Organization Committee, Govt. of Maharashtra, and Chemtech World Expo. She has also served on committees appointed by the UGC and on working groups on higher education.

Dr. Gupte is one of the ten women selected from across Asia who have attended the 'Women in University Administration programme' sponsored by the U.S. Department of State.

She was invited to be a part of a committee of eminent economists formed by NITI Aayog to interact with the Honorable Prime Minister on "Economic Policy: The Road Ahead" in January 2018.

Dr. Gupte has received several awards for her outstanding contribution to Education-

The Lokmat National Education Leadership Awards 2015, the "Swayamsidha Puraskar 2015" by Lions Club of Pune Elite, the 'Think Pure Award' by the 'Think Pure Social Welfare Foundation' in 2016, for being one of the most influential Vice Chancellors amongst the top 100 Vice Chancellors in India by the World Education Congress award in 2016, "The Iconic Leader Award - Creating a better world for all" at the WOMEN ECONOMIC FORUM 2017 and a "Visionary Eduleader of India" for being an institution builder at the hands of Shri Pranab Mukerjee, Former President of India.

Director



Brig (Dr.) Rajiv Divekar (Retd)
Director
Symbiosis Institute of
Management Studies

Brig (Dr.) Rajiv Divekar (Retd): is a veteran soldier and an academician. He had a very distinguished career in the Army which included service with the United Nations in Somalia and Lebanon. He was a Faculty at Indian Military Academy, College of Engineering, Defence Services Staff College and Army War College. He has also done the Staff Course at Camberely, UK. He is B. E. Civil (Gold Medalist) and was Head of Faculty 'Strategic and Operational Studies' at Army War College and a faculty member in Defence Strategic Studies at Defence Services Staff College, Wellington. He has done M.Phil from D. A. V. V. University and M.Sc. from Madras University. He has done his MBA specializing in Human Resource Management. He is recipient of the "Rajiv Gandhi Education Excellence Award", "Rashtriya Vidya Gaurav Gold Medal Award" and "Education Leadership Award". In the ten years of his Directorship, Symbiosis Institute of Management Studies (SIMS) has been rated as one of the best B Schools in India.

Director's Invitation

Progressive learning is the approach we follow at SIMS that focuses on the students' ability to identify and tackle business issues rather than simply learn the facts and techniques. Our aim is to provide quality management education to students. Our students are motivated, high achievers and true team players and I give them remarkable freedom of action to nurture and equip them to lead complex organizations in a cross-continental environment. We invariably attract a host of blue chip recruiters year after year to tap this rich pool of talent. SIMS welcomes you to our campus for selecting future managers and leaders who will do your company proud.



Vision

- Promoting international understanding through quality education

Mission

- To inculcate spirit of 'Vasudhaiva Kutumbakam' (the world is one family)
- To contribute towards knowledge generation and dissemination
- To promote ethical and value-based learning
- To foster the spirit of national development
- To inculcate cross cultural sensitization
- To develop global competencies amongst students
- To nurture creativity and encourage entrepreneurship
- To enhance employability and contribute to human resource development
- To promote health and wellness amongst students, staff and community
- To instill sensitivity amongst the youth towards the community and environment
- To produce thought provoking leaders for the society

Introduction of Institute

Symbiosis Institute of Management Studies (SIMS) set up in 1993, is a premier Management Institute ranked amongst the top B Schools in India. SIMS is a constituent of the prestigious Symbiosis International (Deemed University), established under Section 3 of the UGC Act, 1956, re-accredited by National Assessment and Accreditation Council (NAAC) with 'A' grade (3.58/4) and awarded category "I" by UGC. SIMS' flagship MBA and Executive Post Graduate Diploma in Management (Exec-PGDM) Programmes have been vetted and approved by a large number of corporate and its placement record has been enviable. SIMS students are placed in top notch corporates. SIMS has an ergonomically designed and ideally located campus in heart of Pune.

SIMS is an ISO 9001:2015 quality certified management institute. It is one of the three institutes in complete Western India which is an accredited Centre for Corporate Governance of the 'National Foundation of Corporate Governance' (established by Ministry of Corporate Affairs and CII) and one of the few recognised as a Centre for Entrepreneurship by Department of Science and Technology. SIMS is approved as Business Incubator by Ministry of MSME.

SIMS has academic collaborations through Symbiosis International (Deemed University) with Leeds Beckett University, UK, Bremen University, Berlin School of Economics, Germany for various academic programmes. SIMS also has an MOU with BSE Broker's forum for guest sessions & visits and with NSE for their certification programmes. SIMS also runs a full time 15 Months Executive PGDM programme for corporates on sabbatical and looking for enhancement in their career as also MBA Executive as part time course for working executives which is heavily subscribed. SIMS conducts "Independent Directors Course" for senior officers of Defence Services on behalf of Directorate General of Resettlement, Ministry of Defence.

SIMS faculty are amongst the best and have many research publications in top rated research journals to their credit. SIMS has numerous live projects, consulting assignments and development programmes for corporates. SIMS breeds achievers and leaders. SIMS students have made a mark winning numerous B-School competitions, presenting papers in various research conferences and publishing research articles and research papers in various research journals. SIMS boasts of a very large, active and dedicated alumni network. SIMS alumni have broken into the glass ceiling and are CEOs, CFOs and many have turned entrepreneurs.

SIMS has an enviable placement record and it offers an excellent return on investment in terms of the placement packages. Top Companies such as Deloitte, JP Morgan Chase, Credit Suisse, Infosys, TCS, Gartner, ICICI, HDFC, GE, Eaton Tech, Marsh, Mother Dairy, SBI, Bajaj Allianz, Tata Motors, WNS, Amazon, Janalakshmi Financial Services Ltd., Sify Technologies etc. are some of the loyal recruiters of SIMS student managers.

An insight into Executive Post Graduate Diploma in Management (Exec-PGDM)

The fifteen-month full time Exec-PGDM programme is primarily for experienced professional having more than 5 years of work experience in the industry. Designed for senior and mid-level executives, SIMS Exec-PGDM is full time programme that is flexible and challenging. The programme is designed on the lines of a full time MBA, and offers specializations in HR, Marketing, Finance and Operations. The programme emphasizes on teamwork and cross cultural collaborations, leadership and adaptability. The renowned faculty and stimulating curriculum has consistently ranked SIMS at the highest levels among its peers.

Exec-PGDM student managers already possess work experience, which allows them to cope with the vigorous schedule of the programme. Considering the nature of work-exposure, the student managers aim and aspire to be future leaders of growing India. The progress has been designed in such a way that it complements and supports career ambitions of student managers.

Participants in this programme possess strong leadership potential, clear motivation and the drive to achieve. Coming from varied backgrounds, each one of them brings his/her rich professional experience and recognized achievements. They are eager to enrich themselves by sharing best practices with people from other cultures and industries. In addition to strong analytical skills, they also demonstrate emotional maturity and interpersonal skills. They are high achievers with solid academic credentials and strong records as managers. Most of them have been identified in their company as high potential talents and are mature professionals, who are able to exercise sound judgment and share worthwhile experiences.

SIMS Exec-PGDM Vantage

- Amongst the few B-Schools in India conducting fifteen-month full time Exec-PGDM Programme, giving excellent education at affordable fees.
- Starting 11th batch, successfully completed and placed 10 batches.
- Ideal blend of students with good and varied profiles and backgrounds.
- Unique feature of offering specializations - Marketing, Finance, Operations and Human Resource.
- Holistic development of students by having number of co-curricular and extra-curricular activities for developing managerial skills and personality.
- Opportunity to become an entrepreneur through Entrepreneurship Awareness Camp (EAC) and Entrepreneurship Development Programme (EDP) of Department of Science and Technology (DST), Government of India.

SIMS - Making the difference

- SIMS is amongst the top 10 B-Schools in India (including IIMs) that conducts Exec-PGDM Programme.
- SIMS has been successfully running this programme for last 10 years.
- Centrally located in the heart of Pune, next to MH Kirkee and Pune University.
- One of the 3 institutes in the western region, other than IIM-Ahmedabad and SP Jain, which is the Centre for Corporate Governance set up by the National Foundation for Corporate Governance (NFCG).
- SIMS is approved as Business Incubator by Ministry of MSME.
- SIMS has the most ergonomically designed campuses. It has state of the art academic, residential and recreational facilities that make it truly a 'home away from home'
- Large number of academic, cultural and art, clubs and cells giving students the exposure of all round development.

Ranking

- SIMS has been ranked 8th amongst the Top Leading B-Schools of Super Excellence and 4th in the State of Maharashtra amongst private institutes by GHRDC-CSR B-School Survey 2018
- SIMS has been ranked 25th by Economic Times, B School Ranking in October 2017.
- SIMS has been ranked 9th under the category "Leading B-School of Super Excellence" by Competition Success Review, 2017.
- "The Week" ranked SIMS as 18th Top B-School and 12th Top non-government B-School in West Zone in 2017.



Core Courses

Semester I

- Advanced Excel
- Business Communication
- Business Statistics
- Essentials of Marketing Management
- Financial Accounting
- Human Resource Management
- Management of Operations
- Managerial Economics
- Organizational Behavior
- Research Methodology

Semester II

- Introduction to Business Intelligence
- Macroeconomics for Managers
- Strategic Management

Specialization Courses

Marketing

Semester I

- Consumer Behaviour
- Customer Relationship Management
- Digital Marketing

Semester II

- Brand Management
- Business to Business Marketing
- Integrated Marketing Communication
- Marketing Strategy
- Product Management
- Retail Management
- Sales Force and Channel Management

Finance

Semester I

- Financial Management
- Financial Markets and Institutions
- Financial Statement Analysis

Semester II

- Behavioral Finance
- Derivative Markets
- Financial Modeling
- Goods and Service Tax (GST)
- Investment Banking
- International Finance
- Security Analysis and Portfolio Management

Human Resource Management

Semester I

- Compensation and Reward Management
- Industrial Relations
- Talent Acquisition

Semester II

- Employment Related Laws
- HR Analytics
- Leadership and Capacity Building
- Learning and Development
- Organizational Development and Change
- Performance Management System
- Technology in HR/SAP HR/People Soft

Operations

Semester I

- Materials Management
- Supply Chain Management
- Quality Management

Semester II

- Advanced Operations Management
- International Logistics
- Operations Planning and Scheduling
- Operations Research
- Project Management
- Service Operations Management
- Supply Chain Strategy

Mini Project - Semester III

Finance

Chayan Bhattacharya, 29
Finance



CA Final, CA-IPCC, B.Com (Hons)

Interests:

- Finance and Accounting • Taxation
- Operational Compliance • Financial Markets
- Internal and Process Audit
- Statutory Audit • Investment Banking
- Mergers and Acquisitions
- Financial Advisory Services

Certification:

- 100 Hrs of IT course from ICAI
- General Management and Communication Skill from ICAI

Deep Prabha Dash, 28
Finance



B.SC - Information Technology & Management

Interests:

- Finance Analytics/ SAP FICO
- Business Analytics
- Resource/People Management
- Mentoring

Certification:

- Six Sigma Green Belt Certified
- Trained & hands-on in Agile

5+ Years of experience in Q&A, Operational Compliance, Finance and Accounts, Taxation and Audit

KEY EXPERTISE

- Q&A and Operational Compliances as per IRDAI
- Internal Audit and Process Audit
- Preparation of Financial Statements of the Company
- Taxation- Direct and Indirect

EXPERIENCE HIGHLIGHTS

Deputy Manager - Operations – Kotak Life Insurance

- Q&A and Operational Compliance Audit as per IRDAI
- Process Audit- Identified control gaps in processes through in-depth research and recommended changes to existing process for process improvement
- Conducting Training and Development sessions for NB Team
- Preparation of Dashboard, MIS Report, Audit Report
- Facilitated Internal Audits and prepared detailed report on findings

Senior Associate Finance – Secur Credentials Ltd

- Internal and Process Audit, Preparation of Cost Sheet and Financial Statements, Vendor Management, Implementation of GST

Senior Accounts Executive –KPS Corporate Consulting Pvt Ltd

- Taxation- Direct and Indirect, Preparation of Financial Statements

Articleship Experience at Basu - Mitra & Co and C Goswami and Company

- Taxation – Direct and Indirect, Audit-Statutory and Internal

ACHIEVEMENTS

- Appreciated by Senior Management at Kotak for Finding shortcomings in the system due to which refunds were issued to clients erroneously and Identification of control gaps in process.

8 years of experience in Project Management, Client handling, Software Maintenance and Support, Delivery Excellence.

KEY EXPERTISE

- Resource /people Management, Shift Management
- End to End Project management activities including reporting, corporate governance and compliance
- Methodology and Models like SDLC and Agile

EXPERIENCE HIGHLIGHTS

Assistant System Engineer – Module Lead – TATA Consultancy Services

- Designed detailed requirements (Cases, user interfaces, report specifications, the system with System interfaces), work flow design, functional (Application) testing, created of test conditions and test scripts
- Change Request management and quarterly release update
- Coordinated with multiple stakeholders such as Business Units, Technology Teams, Support Teams, Vendor team and assurance of 24*7 support

IT Analyst - PMO Lead - TATA Consultancy Services

- Responsible to report, financial and administrative dimensions and successful program execution
- Defined and prepared analytical reports and dashboards for presentation to management and related stakeholders
- Created cost budget and ensured budgetary compliance & cost control. Analysis of revenue projections

ACHIEVEMENTS

- Awarded twice with “Service & Commitment Award” for dedicated service
- Received multiple “Special Initiative Awards” for organizing CSR activities
- Received “Best Auditor SPOC in Security and Compliance Award” in 2015 Annual event of tagged unit

Nilaj Das Sharma, 32
Finance



B.Tech (Information Technology)

Interests:

- Project Management
- Machine Learning
- Investment Banking

Certification:

- ISTQB Foundation Level/ Agile Extension
- NCFM: Financial Markets: Beginners Module
- NCFM: Mutual Funds: Beginners Module
- ORACLE Database 11g: SQL Fundamentals (1Z0-051)

RaviPrakash Mishra, 30
Finance



B.E.- Electrical & Electronics Engineering

Interests:

- Team Management
- Automation Testing
- Data Analytics

Certification:

- ISTQB Foundation Level-2015

9+ years of industry experience in Business Analysis, Release and Change Management, Software Product Testing, Agile Software Development Practices and Project Management

KEY EXPERTISE

- Understanding Business Change needs, analyzing and eliciting them in the form of deliverable requirements
- Scrum Master: Making sure the delivery team is adhering to Agile Development principles.
- User Acceptance Testing
- Strong Stakeholder management

EXPERIENCE HIGHLIGHTS

Assistant Manager- Tata Consultancy Services- 2 yrs 5 months

Working with Clients to understand their needs, converting them to requirements and then working with the development team to ensure delivery of those items

Project Associate- Cognizant Technology Solutions- 2 yrs 4 months

Leading the QA team to ensure product is delivered as per Client Expectations, with zero production defects

Test Engineer- Infosys Ltd.- 2 yrs 11 months

Analyzing requirements and coming up with test scenarios to validate those requirements and report any discrepancies

ACHIEVEMENTS

- Received multiple Client Appreciations for delivering high value work
- Successfully migrated project delivery model from Waterfall to Agile

6+ years of experience in Information Technology, Quality Assurance, QA Test lead & Automation Testing

KEY EXPERTISE

- Software/Automation Testing (Python with Selenium)
- Team lead and team management
- Expertise in planning, estimating the testing to be done, monitoring and control of the testing activities and tasks

EXPERIENCE HIGHLIGHTS

IT Analyst- TATA Consultancy Services Ltd

- Managed and coordinated team of 10 members in one of the telecom projects
- Successfully completed many large scale projects and received appreciations for same
- Involved in planning, estimating, determining automation feasible test cases, and control of testing activities
- Involved in arranging defect calls, follow up of defects with development team for timely closure and report on quality status
- Vast experience of working in Telecom domain. Also, have experience in BFS and TTH domain

ACHIEVEMENTS

- Received Service and Commitment Award for dedicated service
- Received On The Spot Award for dedication and commitment
- Presented more than 10 papers on various topics in college symposiums and competitions

Shubhra Tejaswini, 26
Finance



B. Tech - Computer Science and Engineering

Interests:

- Financial Markets and Planning
- Banking
- Wealth Management
- Data and Business Analysis
- Software Testing
- Learning and development

Certification:

- ISTQB (Foundation level)

4.8 years of experience in Business Analysis and Software Testing in Banking and Financial Sector

KEY EXPERTISE

- Project Management
- Banking Operations
- Software development and life cycle
- Good analytical skills

EXPERIENCE HIGHLIGHTS

IT Analyst at Tata Consultancy Services

- Worked as a Quality Analyst in Banking project
- Planned, executed and delivered tests and change requests
- Reviewed the application structure and database design with Business Analysts and development to solely encircle the business requirements from the client
- Lead a team of 5 members and ensured on timely delivery
- Responsible for cost and human effort estimation

- Have been a part of Agile delivery team
- Worked as a technical expert for the recruitment panel

ACHIEVEMENTS

- Awarded by the Client for quality work
- Appreciated and awarded by higher management for performance, team work and leadership skills
- Highest learning rate (T-Factor) amongst whole delivery team

Sridhar Mohanty, 26
Finance



B.Tech - Electronics and Communication Engineering

Interests:

- Data/Business Analytics
- Performance Testing
- Automation Testing
- DevOps

Certifications

- ISTQB foundation level
- Foundation of IBM DevOps V1
- Perfecto Mobile testing

5 years of experience in Software Testing in BFSI Domain

KEY EXPERTISE

- Good knowledge on banking domain
- Requirement gathering and analysis
- Extensive Knowledge on QA/QC areas like manual testing, automation testing using selenium, Web service testing, Perfecto mobile testing, Rest APIs

EXPERIENCE HIGHLIGHTS

IT Analyst - QA/QC Consultant - TATA

Consultancy services

- Knowledge in core/retail banking
- Understanding business logic and designing test strategy
- Responsible for delivery from offshore, manage and co-ordinate Team of 5 members
- Developed effective test data generator tool, which is a lean bronze improvement process that benefits organization with 15K USD per annum
- Part of resource acquisition/grooming Team

ACHIEVEMENTS

- Service and commitment award
- Lean Bronze certification
- QC champion award
- Best performer award
- Excellent rating during entire tenure at TCS.

Sumit Telore, 27
Finance



BBA- Finance and Analytics
Interests:

- Financial Risk and Product Management
- Business Analytics and Data Analysis
- Project Management

Certification:

- BASE SAS
- ADVANCE SAS
- SAS Business Intelligence
- Financial Risk Management

5+ Years of experience in Banking and Financial services. Extend expertise in Financial Risk and Product Management, Business Analytics and Business Intelligence.

KEY EXPERTISE

- Credit Risk modelling using statistical tools like SAS and R
- Risk modelling and management of lending portfolio
- Product management and product innovation
- Data analysis and loss forecasting

EXPERIENCE HIGHLIGHTS

Manager – Bajaj Finance Limited

Worked on salaried personal loan, professional loan and business loan portfolios on risk and product side to ensuing smooth process of business and on various risk mitigation process and handling BRE issues

Associate Consultant – ICICI Bank (WIPRO)

Worked credit risk modeling score-card Advance Approach Implementation at ICICI Bank by using SAS

CSE(Intern) – AXA Business Services

Worked on project Competitors Market Analysis (CMA) in AXA Business, test and execute strategies to improve product efficiency

ACHIEVEMENTS

- Awarded with “Hero of the Moment” at Bajaj Finance Ltd in Aug’17
- Received “Sprinter Award” at Bajaj Finance Ltd in Nov’16
- Awarded with “Employee of the Quarter” at Wipro (Jan’16-Mar’16 Q4)

Sweta Singh, 34
Finance



BE - Civil

Interests:

- Business Strategy
- Business Planning
- Analysis
- Creativity

12+ years experience in Business Strategy and Planning, Analysis, Market Research, MIS and Customer Services

KEY EXPERTISE

- Business Acumen
- Analytical Skill
- Visual Management
- Cross Functional Working
- Fast Learner

EXPERIENCE HIGHLIGHTS

Business Strategy and Planning – ACC Ltd - 7yr 6months

- 5-year Business Planning
- Identifying and monitoring long term and short term strategies
- Monitoring and evaluation of excellence projects and priorities
- Identifying and briefing key focus areas to Senior Leadership
- Prepared presentations and documents for executive level meetings including board meetings and management committee meetings

Sales and Marketing Excellence Coach – ACC Ltd - 4yr

- Developing standardized format for Market Analysis and Market Research

- Developing Business Maximization models and Brand Building activities
- Monitoring and Tracking of initiatives
- Helped Holcim Malaysia, Holcim Bangladesh and Holcim Sri Lanka for setting up of sales and Marketing excellence programme

Customer Service Officer – ACC Ltd - 1yr

- Interaction with customers and influencers to create pull effect in the market
- Providing after sales service and resolving customer complaints
- was part of team involved in launching of “ACCF2R”, first premium product of ACC at Ranchi

ACHIEVEMENTS

- ACC Jamul Project (Need of expansion shown in Business Planning)
- Changing the conventional way of cement sales through SMX
- Experience of New Product Launch (Planning to Execution)

Human Resources

Karishma S Blaggan, 32
Human Resources



B.Tech - Industrial Biotechnology
INTERESTS:

- Human Resources
 - Employee Relationship & engagement
 - Talent Management & Acquisition
 - Training & Development
- KEY EXPERTISE:**
- Training & Development
 - Customer Relationship Management
 - Vendor Management
 - Process Management
 - Effective leadership
 - Information Management

Kiran Agarwal, 33
Human Resources



M.Com - Marketing & Finance
Interests:

- Training and Development
- Managing and Controlling Departmental Expenditure
- Employee Relations, Employee Engagement, Employee Retention, Performance Management, Payroll Administration
- Resource Planning
- Talent acquisition

Certification:

- TABLEAU

8.5 years of cross domain expertise in Biotech, Real Estate, Eco Farming, Financial Consultancy and Sports Management

EXPERIENCE HIGHLIGHTS

Executive Assistant to President – Goan Football Club Pvt. Ltd.

Managed the task list and got the work done through interpersonal skills and effective communication. Represented President wherever needed.

Executive Assistant to MD & Administration - Zuari Foods & Farms Pvt. Ltd.

Managed and developed new businesses ideas and diversify the product portfolio.

Executive Assistant to CEO & Administration – Bantry Business Consultancy DMCC
Handled Off site Project Management (London, Singapore) and administration.

Faculty Executive & Administration – Goa Institute of Management

Successfully collaborated with other organizations for knowledge exchange programme.

Sales & Marketing Executive – Acron Developers Pvt. Ltd.

Project Portfolio management and developing engagement programs and drives at real estate expo.

Junior Scientist- Mabpharm Private Limited
Setup and Implementation of Sterile Pharma/ Biotech Manufacturing process end to end.
Liasoning with Pharma/Biotech Regulatory bodies like Department of Biotechnology, World Health Organisation, FDA/USFDA etc.

ACHIEVEMENTS

- Successfully set up QC / QA / PM lab and was promoted to Section Head.
- Convinced a client to book a property on the spot by taking an advance cheque of Rs. 10 lacs without seeing the property in person.
- Introduced 30 new collaborations in 20 days for a knowledge exchange programme at Goa Institute of Management.

6.8 Years of experience in Training, Quality Analyst and Office Executive

KEY EXPERTISE

- Training of Trainers
- Students' Training
- Project Coordination
- Team Lead

EXPERIENCE HIGHLIGHTS

MDO(Manager Director Office) Faculty Reasoning – Mahendras Educational Pvt. Ltd.

- Posses significant experience in holding classes on Reasoning
- Responsible for training of new faculty members for company Orientation Programmes
- Managing a team of 45 faculties and preparation of their class schedules
- Conducting Interviews for faculty recruitment
- Participation in reviews, student meetings and team meetings

Quality Analyst – Orion Edutech Pvt. Ltd.

- Leading the Training of Trainers project under the Skill India Programme
- Worked as a project leader for Kaushal Mart
- Responsible for monthly center audits
- Executing quality dip check of the students and negotiating and handling creditors

Office Executive – Dhiraj Garg (Proprietor)

- Handling day to day accounts

ACHIEVEMENTS

- Joined the organisation as a faculty and got promoted to the role of Manager - Director's Office
- Recovered a two-year-long Bad Debt for the company

Kranthi Adepu, 32
Human Resources



M.Tech - CAD/CAM
B.Tech - Mechanical

INTERESTS:

- Talent Management
- Talent Engagement
- Compensation and Benefit
- Learning and Development

Neha Gorakhia, 34
Human Resources



BE - Information Technology

Interests:

- Talent Acquisition
- Talent Management
- Training and Development

Certification:

- Java Sun Certified Programmer
- TABLEAU

9+ years Experienced Recruitment Specialist with a demonstrated history of working in the Information Technology and Services Industry

KEY EXPERTISE

End to End Recruitment (Sourcing, Selection, Negotiation, Social Media hiring), HR Consulting, Graduate Recruitment and Mentoring.

EXPERIENCE HIGHLIGHTS

Recruitment Specialist - TCS China - 2 years
Responsible for Senior Hiring and Implementation of best practices at TCS China.

Sourcing Lead - Lateral Hiring India - TCS Hyderabad - 1 year

Responsible for building the Sourcing capability of TCS-Hyderabad to meet the increasing demand for hiring. That includes - giving experience of predictability to business in terms of quality and number of candidates spread over different skills, ability to fulfill in short period using multiple channels to meet the unpredictable business demand.

Sr Recruiter - Lateral Hiring India - TCS Hyderabad - 6 years 6 months

Responsible for identifying and recruiting Experienced Professionals for TCS Hyderabad

ACHIEVEMENTS

- Awarded with 14 On the Spot Awards for outstanding contribution towards Talent Acquisition Group
- Won 2 'Special Initiative Awards' for implementing Best Practices in Recruitment in TCS China
- Awarded 'Service and Commitment Award' for outstanding contribution towards the organization growth

5.8 years experience in Software Testing, Salesforce.com, IT Project Management

KEY EXPERTISE

- Software Testing
- Salesforce.com - Extensive work experience on iOS platform
- Project Management
- Training - 50+ trainings as a trainer in Cognizant for Project Management Processes and Project Planning Concepts

EXPERIENCE HIGHLIGHTS

Cognizant Technology Solutions - Associate - 4yrs 10months

- Responsible for Delivery and Functional Solutions for Salesforce.com
- Managed and co-ordinated testing efforts for 5 team members
- Trainings conducted for the usage and implementation of Project Management Tool

ShareInfo Systems Pvt. Ltd. - QA - 10months

Responsible for Test Execution and Management of E-Commerce project

ACHIEVEMENTS

- Helped JP Morgan account to claim #1 position for using Cognizant's Project Management Tool
- Recognized as one of the Best Trainers for Project Management Tool

Lt Col Ravindra Pandey, 41
Human Resources



Interests

- Human Resource Management
- Operations & Project Management
- Administration, Security & Risk Management
- Strategy & Business Development
- Logistics & Supply Chain Management

Qualifications/ Certifications

- Certified in Defence Financial Management (2014)
- Certified in Information Technology Project Management (2013)
- ICRC International Humanitarian Law course (2009)
- Certified United Nations International Military Observer (2008)
- Diploma in Junior Level Defence Management (2008)
- Certified in Counter Insurgency and Jungle Warfare (2005)
- Inventory Management Certification (2005)
- Army Commando Course - Ghatak (2005)
- Young Officers Weapons and Tactics Course (2003)
- Bachelor of Science - Physics & Maths (2000) from University of Allahabad

Ruchi Gaur, 39
Human Resources



Bachelor of Science
MPhil literature

Interests:

- Talent Management
- Organisation Behaviour
- Succession Planning
- HR Consulting and Analytics

Certification:

- Certification in HR
- Leadership - Identity, Influence and Power
- Content Writing

18 yrs of Active Military Service
(Terrorism/ Counter Insurgency & United Nations Peacekeeping experience)

Summary

A result oriented professional with over 18 years experience and proven credentials for handling diverse portfolios including Operations, HRM, Security, Administration and Project Management in extremely complex and challenging environs. Core competencies include External & Internal communications, critical analysis and decision making, HR optimization, training and development of teams, change & crisis management and administration

Key Expertise

- An astute professional with knowledge and understanding of subjects like, Organizational Behaviour, Human Resource and General Management.
- Working with Indian Army, performed various HR, Administration & Management roles during the service.
- Handled full spectrum of HR functions including policy formulation, career mapping, talent management, strategic leadership development, team structuring, performance appraisals, compliances & conflict resolution.
- Adept at managing various HR activities like Manpower Planning, Recruitment, Workforce Team Building, Employee Training, Mentoring & Performance management.
- Headed Technical & Tactical training, deployment management of 800 strong workforce for 30 months. Mentored and trained 45 Junior Commissioned Officers and 100 Non Commissioned Officers.
- Solid experience in Expertise in Security & Risk Management.
- Very good working knowledge of Finance Management, Logistics & Supply Chain Management.

- Conducted Court of Inquiries, handled legal cases and RTIs pertaining to staff and employees.
- Awarded with Force Commander's Commendation at United Nations Mission in Sudan (2010) for meritorious and valuable service by ensuring Peace in the most critical region.
- Effective communicator with excellent negotiation, leadership and social skills essential to build and maintain relations across and beyond organization.
- Executive Post Graduate Diploma in Management (2019-20) from Symbiosis Institute of Management Studies, Constituent of Symbiosis International (Deemed University), Pune in 2020.

Achievements

- Awarded with Force Commander's Commendation at United Nations Mission in Sudan (2010) for meritorious and valuable service by ensuring Peace in the region.
- United Nations Medal (2010) for successful service of maintaining Peace and Harmony in region as Military member at United Nations Mission in Sudan.
- Appointed as Team Site Leader of the most challenging Nasir team site in UN Mission in Sudan for a duration of more than six months.
- Successfully carried out recruitment of Soldiers twice for Army in Gujarat with more than 10,000 candidates each time.
- Managed complete Logistics chain and Medical Evacuations in Mountainous Terrain and Hostile Environments in J&K and North-Eastern States.
- Spearheaded implementation of various Security measures for safeguarding Strategic assets of the country.

5 years of experience in Talent Management with 36 months as HR Business Partner managing HRIS, HPM, PMS and TMS.

KEY EXPERTISE

- Formulation, Review & Implementation of HR processes and policies
- Organization Development
- Talent Engagement, Employee Relations and Communication
- Succession Planning
- Goal Setting and Check-ins
- Talent Management and Employee welfare

EXPERIENCE HIGHLIGHTS

Asst Manager (HR) - Motherson Sumi

- Focus on HR process development & improvement; create awareness amongst employees, review & documentation (Employee Handbook) and implementation. Investigate and resolve issues, problems and complaints, policy interpretation.
- Involved in Designing and Implementation of new Improved Performance Management System and related work such as increment, job rotation, transfers and confirmations

Senior Executive (HR) - Minda Group of Industries

- Induction and Orientation
- Organization Development and Welfare
- Recruitment and Selection
- Training, Development and Compliance.

ACHIEVEMENTS

- Collaborated with different departments for smooth functioning and efficient operation for Talent Management
- Set-up of a software based formal system for L&D
- Employee welfare systems like Happy Day once a month.

Marketing

Abhishek Kumar, 27
Marketing



BE - Electronics and Telecommunications
Interests:

- Marketing - Promotional and Digital
- Team Management
- Territory Management
- Marketing Mix

5 years of experience in Sales and Marketing in B2B and Retail Segments

KEY EXPERTISE

- Key Account Management
- Channel Sales Management
- Negotiation
- Territory Sales and Marketing Management
- Business Development

EXPERIENCE HIGHLIGHTS

Avery Dennison(Jan'19-Apr'19)- Territory Sales Manager (Maharashtra)

Responsible for sales, promotional marketing and profitability for product range in the territory along with channel and stock management

Storopack India Pvt. Ltd.(Jun'16-Jan'19) – Territory Manager (Maharashtra & M.P.)

Responsible for sales, distribution, forecasting and achieving growth targets across the territory

Signode India Limited (Aug'14-Jun'16) – Executive: Paper, Auto, Engineering and Durables

Responsible for leading team for contract packaging execution at multiple sites in Western India

ACHIEVEMENTS

- Achieving 50% YOY growth for 3 years (2016-18)
- Increasing sales from 24 mil to 40 mil in one year (2015-16)
- Gained experience across functions like procurement, inventory management, contract negotiations along with sales.

Anuranjan Singh, 25
Marketing



BSc. (HHA), IHM PUSA

Interests:

- Customer Relationship Management
- Learning and Development
- Leadership Quality and Building Marketing Strategy
- Advertising
- Brand Management
- Digital Marketing
- Key Account Management

Certification:

- Viral Marketing and How to Craft Contagious Content - The Wharton School

4.10 years experience in Aviation and Hospitality Industry

KEY EXPERTISE

- Adaptability
- Exceed customers' expectations and ability to focus on crucial customer details
- Worked in a customer facing and fast paced environment
- Possess sound knowledge of food & beverage industry
- Multitasking

EXPERIENCE HIGHLIGHTS

Cabin Crew Supervisor - Air India Ltd.

Responsible for crew management, lead and motivate teams, to ensure compliance with the airline standards on safety and service, ensuring excellent delivery of customer service onboard by the team, ensure accurate completion of flight and company documentation.

OCER – The Oberoi Group of Hotels & Resorts

Ensuring maximum level of customer satisfaction in Food and Beverage services, upselling of all products and services, leading the team to ensure smooth functioning of different Food & Beverage outlets.

Trainee - Vivanta by Taj, Lucknow

Completed a semester long industrial training in Vivanta by Taj, Lucknow in operations of all departments.

ACHIEVEMENTS

- Awarded with letter of appreciation for exemplary in-flight services.
- Won 1st Prize in dramatics and extempore competition organised by T.I.M.E

Mainak Biswas, 30
Marketing



M.Pharmacy

Interests:

- Learning and Development
- Team Building
- Customer Relationship Management
- Leadership Quality and Marketing Strategy
- Product Management
- Competitive and Strategic Planning

Certification:

- Certified 5 CDP (Career Development Program) Star points to rise for the next level

Smita Shrotriya, 32
Marketing



B.Com
Masters in French

Interests:

- Business Development
- Market Research
- Data Analysis

5.4 years experience in Sales & Marketing (Pharma)

KEY EXPERTISE

- Planner, Strategist & Implementer towards increasing business and revenues in highly competitive environment.
- Developing & Implementing marketing and field strategy in co-ordination with the product management team to enhance brand visibility to get optimum market share.
- Identification of new potential markets.
- Achieving the Sales Budgets/Targets given from time to time.
- Actively involved in Sales Development Activities in non performing / new territories.
- KOL/KBL Management

EXPERIENCE HIGHLIGHTS

Territory Manager – Wockhardt Ltd

Worked as a Territory Manager at Wockhardt Ltd in Diabetes division for 4 years handling Insulin products at Kolkata HQ.

Trainee Nutrition Sales Executive – Abbott Nutrition

Worked as a Trainee Nutrition Sales Executive for 1 Year in Abbott Nutrition handling adult nutrition brands like ENSURE, GLUCERNA – SR etc based at Kolkata HQ.

Sales Officer Trainee – Nestle India Ltd

Worked as a Sales Officer Trainee for 3 months in Nestle India Ltd handling adult nutrition products at Ranchi HQ.

ACHIEVEMENTS

- 107 % Achievement for the exponential growth of a Brand in Q1 Target in 2016 at Wockhardt Ltd.

8+ years experience in IT Project Management as PMO Lead, Worked with leading European Banks

KEY EXPERTISE

- IT PMO activities
- Lead for technical translation team for French
- Worked with Business Development & Client Facing Team

EXPERIENCE HIGHLIGHTS

IBM India Pvt Ltd - PMO : Lead

- Applying Agile project methodology in ongoing projects
- MS project for project plan tracking and resourcing
- Worked on tracking risks
- Worked on Watson updation
- Planning, Budgeting and Resourcing Activities

ACHIEVEMENTS

- Award for exceptional contribution made for success of the project.
- Outstanding rating from the project team for two consecutive years
- Several appreciation mails for successfully handling the high level client visits

Operations

Amrita, 29
Operations



BE - Electronics and Communication
Interests :

- People and Project Management
- Business processes
- Consulting
- Quality management
- Supply Chain Management
- Event management

Certification:

- BSNL Training
- Ericsson Internal Certification on Radio Network Optimisation
- Ericsson Internal Certification on Radio Access Network
- Certified in Asset tool

Ashish Kumar, 34
Operations



B.Sc. - Computer Science

Interests:

- Cyber & Cloud Security Architect
- IoT Security Testing
- Application Security Testing
- Threat Modelling and Analysis
- Risk Management
- Project Management
- SDLC, OWASP, PCIDSS, ISMS

Certification:

- Solutions Architect (AWS), CEH
- ITIL, PRINCE2, RHCE, CCSP

4.10 years of experience in Telecom sector in Planning and Optimization, Client based service, Process and Operations Management

KEY EXPERTISE

- Expertise in delivering end to end customer service
- RF Planning and Optimization for GSM, WCDMA, LTE & Volte
- Sound knowledge of Optimization and Planning tools
- Employee Engagement
- Project and Resource Management

EXPERIENCE HIGHLIGHTS

Network Engineer – Ericsson India Global Services Private Limited

- Worked on more than 15 projects and different technologies including Volte.
- Expertise in performing Volte Cluster Optimization, Worst offender Analysis, Pre Post Network Analysis, Counter and Parameter based Analysis, Small cell Analysis, Radio Network designing and Cell planning.
- Worked for Vodafone India in four Regions of India (Assam, UP East, UP West & Rajasthan) for 4G Rollout.

- Part of Performance and Problem management team for 3UK Lte/Volte.
- Worked for different vendors like Ericsson, Nokia, Huawei & NSN.
- Prepared TCR (Technical Contingency Reports) for EE and 3UK sites using ASSET for those sites which are planned to be decommissioned which includes possible neighboring sites Preliminary assessments for optimization along with capacity checks.
- Worked on different projects for operators like AT&T, MBNL UK, Vodafone India, T-Mobile, DTAC Thailand etc.

ACHIEVEMENTS

- Received several team wise and individual appreciation while working in different projects
- Received appreciation from Vodafone(India) for fastest 4G Rollout in India for Rajasthan region.
- Received Runner up award in cricket at Ericsson Premier League.

12+ years experience in Cyber and Cloud Security Architecting, IoT Penetration Testing, Product Security, Risk Management and Project Management.

KEY EXPERTISE

- Security Architecture implementation plan and Risk Assessment
- Lead technology selection efforts from a technical perspective
- Tools like Checkmarx, BlackDuck, HP Web Inspect, Burp etc.
- Standards OWASP, SANS, GDPR, PCIDSS, HIPAA, ISMS

EXPERIENCE HIGHLIGHTS

Cyber Security Architect – Symantec Software Inc. - 2.3 Yr

Security Architect for Norton & Life Lock products, supported all stage of development lifecycle from design to GTM & post launch

Associate Technical Manager – HCL Technologies. – 6.6 Yr

Security Architect & Common Criteria Certification Team Lead, Product security, Medical Device IoT Penetration testing

Network Management Team Member – Cisco System Inc. - 3.1 Yr

Architecture Review, Pen Testing & Vulnerability Management

Sr. Network Security Engineer – IBM India Pvt Ltd. -1.5 Yr

Source Code Review, Pen Testing & Vulnerability Management

Network Engineer – IBM India Pvt Ltd. -1.5 Yr

Network Management, Vulnerability Management

ACHIEVEMENTS

- Received O3 League Award at HCL Tech for Outstanding Performance for 3 consecutive years
- Received Leadership Award for Outstanding Team Management

Budhaditya Banerjee, 29
Operations



M. Tech - Control and Instrumentation

B. Tech - Electrical Engineering

Interests:

- Project Management • Engineering Management
- Quality Management System
- Six Sigma Operation • Logistics
- Order Handling • Supply Chain Management
- Service Management

Certification:

- Autocad 2D and 3D from CMC Academy India.
- Certified Vocational training at DVC 2x500 MW Super Thermal Power Project at Andal under Bharat Heavy Electricals Lmt.
- 'C' Language and DATA Structure from BRAINWARE India
- NSE-NCCMP (National Stock Exchange- Certified Capital Market Professional)

Linish Kalbande , 29
Operations



BE - Electronics and Communication
INTERESTS

- Project Management
- Logistics and Supply Chain Management
- E-Commerce and Digital Marketing
- Business Analytics

5+ years of work experience in Project Engineering and Management, Site Operations and Services, Quality Control Engineering in Domestic and International Sites and at Product Manufacturing Facilities.

KEY EXPERTISE

- Resourceful, analytical and detail-driven with capabilities to handle multiple on-site projects with multiple clients for after-sales services and project execution.
- Reviewing and responding to Engineering 'As-built' drawings, Schematics, SLDS, GA, System Architecture and validation of Master Bill of Materials (MBOM) for client approvals understanding the actual site operation requirements.
- Integration of CCU DATA Concentrators (Advantech DAP STUDIO Software) with DCS and HMI SCADA (Zenon Software) for substation Automation on Modbus, Modbus TCP/IP and IEC61850 communication protocol.
- Quality control and Quality Assurance (QAQC) Engineering of entire LV Switchgear system including Motor and Feeder protection numerical relays.

EXPERIENCE HIGHLIGHTS

Electrical Engineer – Larsen and Toubro Ltd. (L&T, Mumbai)

Deputed in Bhilai Steel Plant (BSP Steel Authority of India) as Service Engineer and Project Co-ordinator.
Quality Control Engineer – PT TAMCO INDONESIA (A Larsen and Toubro Group Co.)

Served as a Quality Control Engineer at L&T's Manufacturing facility in Indonesia.
Project Engineer – TAMCO SWITCHGEAR (Malaysia) Sdn Bhd (A Larsen and Toubro Group Co.)
Transferred to Malaysia and deputed as a resident Project Engineer (Site In-charge) in Petronas Refinery and Petrochemical Integrated Development (RAPID) Project.

ACHIEVEMENTS

- Was part of a team as a QC Engineer which manufactured its latest designed Intelligent LV MCC Switchgear Panel 'T-Era' for the first time in L&T's manufacturing facility in Indonesia.
- Being the Site in-charge, efficiently managed to execute the Petronas RAPID project in Malaysia right from the beginning of panel erection upto plant operation representing PT TAMCO Indonesia and TAMCO SWITCHGEAR (Malaysia) Sdn Bhd.
- Was part of a service Engineering team and was stationed in Bhilai steel plant as a Resident Service Engineer and also for establishing and stabilising L&T's newly introduced numerical motor protection relay 'MCOMP' which was then eventually proved to be one of the most successful and user friendly numerical relays produced by L&T and supplied in India and abroad.

7+ years experience in the field of Maintenance, Installation and Commissioning, Auditing (Energy) and Project Execution

KEY EXPERTISE

- Project Management
- Customer Service and Customer Relationship
- Process Flow Optimisation
- Learning and Development Seminars for Clients

EXPERIENCE HIGHLIGHTS

Senior Engineer – Textile Machinery Division- Voltas Ltd- 6yr 5months

- Installation, Commissioning and Troubleshooting
- Energy Audits and Consultancy
- Execution of projects with key players like Raymonds Limited, Trident Yarn, Welspun India
- Sales Pitch product trails

Executive – Engineering Department- Morarjee Textiles- 1 Yr 2months

- Day to Day maintenance and handling machine breakdown
- Enhancement of process and system implementation by New Kaizen
- Inventory management through SAP

ACHIEVEMENTS

- TBEM (Certification in Tata Business Excellence Management)
- HIFI Appreciation for excellent contribution in Energy Audits
- Have won number of prizes at College Level Robotics Competition

Nikhil Dass, 28
Operations



B.A. - Bachelor in Arts

Interests:

- Supply Chain Management
- Key Account Management
- Logistics

Certification:

- NSE-NCCMP(National Stock Exchange-Certified Capital Market Professional)

7 years experience in Supply Chain Management, Vendor Management, Logistics and Accounting

KEY EXPERTISE

- Supply Chain Management
- Vendor Management
- Logistics
- Account Management

EXPERIENCE HIGHLIGHTS

Senior Manager – Honey Ranjan & Co. (Wholesale Fruit Merchants & Suppliers)

- Managed all trading accounts
- Responsible for Pan-India vendor management
- Oversaw the supply chain end-to-end lifecycle.
- Managed company accounts and oversaw taxation along-with the company CA

Service Coordinator - Kompact Devices

- Coordinated the prompt handling of all customer requests including order entry, pricing, explaining, billing, order maintenance, credit and claims.
- Performed daily office responsibilities to maintain efficient operation at the office.
- Acted with confidence by answering or finding the answers to customer questions and providing solutions to customer issues.
- Organized delivery of products and/or services to customers, coordinating necessary resources to ensure delivery is timely, effective and satisfactory.

ACHIEVEMENTS

- Handled 500 + Vendors Pan-India in annual Apple season
- Solely assisted Company's CA for Taxation (Company's annual turnover 50 Crores approx.)

Pranali Bhojar, 30
Operations



BE - Electronics and Telecommunications

Interests:

- Operational Management
- Project Management
- Supply Chain Management

Certification:

- Cisco Certified Network Associate - CCNA
- AutoCAD 2012

5 years of experience in QC, Network Planning and Designing in Telecom Domain

KEY EXPERTISE

- Telecom Fibre Network Planning and Designing
- Plan and Design FTT's Network's with the help of AutoCAD and Spatial Net Tool.
- QC for other team members to get 100% quality
- Proficiency in Microsoft Excel, Powerpoint and Word
- Procurement
- SAP, GIS, Spatial Net & AutoCAD

EXPERIENCE HIGHLIGHTS

Senior Process Associate – Accenture

Quality check for entire team to deliver accurate quality. Involve in online trainings given by client and delivered the same to the team. Responsible for client and preparation of weekly and monthly team reports. Client interaction and escalation management.

Jr. Customer Service Executive – Tata Communications Transformation Services Limited

Designed construction plans for high priority road move networks. Take hand drawn plans and use AUTOCAD to create presentable and accurate

landscape plans for clients. Training new team members in new processes and supporting them in every aspect.

Operation and Maintenance Engineer– Lobo Staffing Solutions Pvt . Ltd.(Under TCTSL Contract)

Handle Pan India Maintenance cost of Fiber for TTSL Client. Co-ordination, planning and consolidating material requirement for Pan India Locations and according the requirement creating BOM/BOQ and raise PO and PR to get invoices cleared. Tracking all the OSP materials for operations and maintenance.

ACHIEVEMENTS

- Awarded with Best Performer Award for my contribution towards Business Excellence
- Awarded for consistency improvement in work
- Awarded for delivering high priority networks with good quality

Srimanta Pyne, 35
Operations



M. Tech - Electronics & Microelectronics

B. Tech - Electronics & Communication

Interests:

- Operational Research
- Quality Tools & Techniques
- Data Analytics

Certification:

- Reheating Industrial Furnace Process Training from Fives Group
- Industrial Automation Process Training Program from Siemens Ltd.

9+ years of experience in Electrical Design, Procurement, Project Coordination, Techno-commercial Budgetary Support, Process Improvement and Vendor Development

KEY EXPERTISE

- Re-heating Furnace Project execution and commissioning
- Standardization of Design Calculation Documents
- Delay analysis and scope management
- Co-ordination with various departments for smooth execution of project

EXPERIENCE HIGHLIGHTS

Manager – Projects (Execution) - Fives Stein India Projects Pvt. Ltd.

- Co-ordination with project department to match execution activities at project sites with project schedule
- Co-ordination with process and other departments for detail engineering queries and alteration
- Co-ordinate with procurement and dispatch department for sourcing activities
- Conduct review meeting and remove bottle necks to speed up delayed activities via FMEA portal

ACHIEVEMENTS

- Techno-commercial deliberation in scope extension for extra claim in SAIL Bhilai Project
- Cost Saving of more than 45% of budgeted amount for VVVF Drive Package in SAIL Bokaro Project
- Prepared basic groundwork for illumination design for SAIL Bhilai & Bokaro Projects

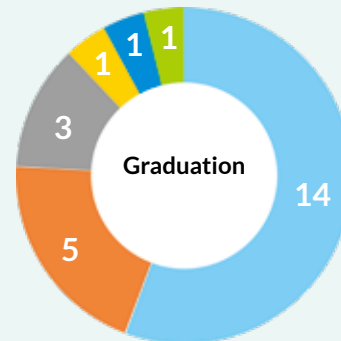
Batch Composition

Batch Size - 25
 Average Age - 30
 Average Work Experience - 7 years

Exec-PGDM Batch Snapshot



Human Resources Marketing Finance Operations



BE/B.Tech B.Sc. B.Com BBA BA B.Pharm.



5-6 Years 6-8 Years 8-10 Years 10-12 Years > 12 years



IT/ITES BFSI Manufacturing Pharmaceutical
 Telecommunication Others

Others :

- Automotive • Education and Training • Hospitality
- Indian Army • Sales and Marketing • Service Industry • Steel
- Trading



Exec-PGDM Placement Process

Institute conducts Rolling Placement Process during November - March for its Executive Post Graduate Diploma in Management (Exec-PGDM) students. Interested companies can register for placement process by sending an Email to: exec-pgdmplacements@sims.edu/pravink@sims.edu or by contacting the Exec-PGDM Placement Cell. Interview process can be scheduled on-campus or off-campus, based on mutual convenience.

Exec-PGDM Placements Contact Details

Dr. Pravin Kumar Bhoyar
Mobile +91- 9822059549
Phone : 020- 25593216
E - mail : pravink@sims.edu
exec-pgdmplacements@sims.edu

Ms. Anita Mahakud
Mobile +91- 8087649409
Phone : 020- 25593241
E - mail : officerpc@sims.edu



SYMBIOSIS INSTITUTE OF MANAGEMENT STUDIES

Range Hills Road, Kirkee Cant. Pune - 411 020

Tel: 91 - 020 - 25593216/241 Fax: 020-25593333

Email: exec-pgdmplacements@sims.edu Web: www.sims.edu

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